

Paulo Lobato, PMP

<https://www.linkedin.com/in/phlobato/>

<https://www.brferrovia.com.br/portfolio>

+55 (31) 98789-7662 / phlobato01@gmail.com

Belo Horizonte - MG

Objective: To work with rail track engineering

Summary

- Civil engineer, with 15 years of professional experience, specialized in transport infrastructure, railway permanent way, project management, contract management, planning and control.
- Ability to engage people on new projects, proven skills in conflict management and negotiation, communication with different hierarchical levels and clients, development of studies, reports and presentations for the top management, technical-economic feasibility analysis and budget request for new projects.
- I have experience preparing schedules, budgets, physical and financial monitoring reports, monitoring costs, planning and control of projects and works, identification of risks and management of health and safety at work.
- International experience in conducting works in the United States, Italy, France and Germany and academic in France, where I had the opportunity to develop skills such as fluency in languages, flexibility, adaptability, resilience, respect for diversity, among others.
- Founder of Lobato Engenharia e Serviços Ltda where I work as managing director, railway technical consultant, contract manager and teacher of the course on Fundamentals of Permanent Way Maintenance.

Professional experience

CCR – ENGEMOB

August 2022 - Current

Rail track specialist

Developing studies related to rail track maintenance aiming to enhance quality and safety of operations and reduce costs. Developing technical documents to support new machinery or service acquisition and improve maintenance processes. Assisting peer departments on subjects related to rail track.

LOBATO ENGENHARIA E SERVIÇOS LTDA

July 2016 – August 2022

Technical consultant/Managing Partner – BRFERROVIA

Acting as technical consultant and supplier of solutions for the maintenance of rail track for several companies of the sector, among which stand out: Vale, MRS, Rumo, FTLSA, BR Distribuidora, CBTU, Trill Engenharia, Engecon, Prumo Engenharia, Matisa.

- The main areas of action include:
 - Maintenance training and consultancy.
 - Permanent way visual and automated inspection.
 - Development and supply of measurement instruments.Activities/projects that generated big strong impact on the quality of processes executed by clients, especially in operational cost reduction, satisfaction of collaborators and operational safety.
- Also responsible for financial management, digital marketing, strategic planning, procurement, among others.

Contract manager/Managing Partner – Construtora Lobato

Responsible for the construction of a residential building budgeted at USD 0,7K, leading a team of nine direct employees and several subcontracted professionals.

- Responsible for the administration of the enterprise, including preparation of schedules, budgets, physical and financial monitoring reports, monitoring of costs, planning and control of projects and works, identification of risks and management of health and safety at work.
- Conducted bidding processes for hiring contractors, service providers and purchasing materials. As well as financial control, accounting, contract management and human resources.

Project Manager - June 2012 – June 2016

Responsible for planning, control and execution of a portfolio of CAPEX projects evaluated at approx. USD 30 MM.

- The implemented projects had a positive and expressive impact on productivity, safety, quality and costs of track maintenance and railway operation. The following projects stand out:
 - Feasibility analysis, planning and implementation of a rail grinder, flash-butt welding truck, Tie Gang and hi-rail mini-cranes.
- As a project manager, I worked applying the best practices of the Project Management Institute (PMI) and the PMBOK, leading teams, ensuring the quality, cost, and scope of projects, through planning and control, managing risk and communication with the top management and other stakeholders.
- I managed contracts with companies in France and the United States and participated in the technical acceptance teams for equipment in Italy, Germany and the United States.
- I was responsible for preparing technical-economic feasibility analysis and budget request documents for new projects to the top management.

Engineer - March 2011 – June de 2012

Responsible for the elaboration of studies and for the implementation of projects to improve maintenance processes and reliability of the rail track.

Intern - January 2010 – December de 2010**SYSTRA****July 2009 - December 2009**

Intern

SOCIÉTÈ NATIONALE DES CHEMIN DE FER FRANÇAIS (SNCF – PARIS/FRANCE)**January 2009 - April 2009**

Intern

Education

MBA in Management with an emphasis on Leadership and Innovation, FGV – in progress

Postgraduate in Paving and Road Restoration, FUMEC – 2019

Postgraduate in Railway Engineering, PUC Minas – 2014

Postgraduate in Project Management, IETEC – 2012

Graduation in Civil Engineering, UFMG – 2010

Graduation extension in Transport and Roads, ENPC/FRANCE – 2010

Certifications

Project Management Professional Certificate (PMP), Project Management Institute (PMI) – 2015

Civil Engineer, Universidade Federal de Minas Gerais - 2010

Certificate of Advanced English, University of Cambridge – 2005

Complementary courses

Engineering project management, Rice University (Coursera) – 2022

Corporate Strategy, University of London e UCL School of Management (Coursera) – 2022

Operation of public transport systems, UFMG - 2017

Economic-Financial Feasibility of Projects, IETEC - 2015

Negotiation and conflict management strategy, IBMEC – 2013

Project Management, IBMEC - 2011

Languages

Portuguese Native

English Advanced (Exchange programs in Australia and USA, certification of Cambridge University)

French Intermediary (Graduation exchange student and professional experience in France)

Spanish Basic

Softwares

Office Package Advanced

MS Project Advanced

Autocad 2D Intermediary